

# APICS Wichita Chapter 71 March 2013 Newsletter



Wichita Chapter of APICS #71



## **\*Change to March 12th Presentation\*** **Join us for a session on Visual Project Management from Pinnacle Strategies**

### **Visual Project Management: Seeing a Brighter Project Management Future**

Typically, project management process improvements are built around the sequence of how projects are accomplished: get an idea, form a team, make a plan, execute the project, and then execute the project manager. If only we had a good plan (or better planners), our chances for successful project completion would dramatically improve. Really? Join us March 12th as we challenge this assertion and demonstrate a better way to improve your projects.

Using visual project management, we will learn how to shift towards a formalized execution methodology that addresses the root causes of poor project management performance and produces rapid improvements to the project management system. Output increases, productivity rises, rework declines, and the people are happier. Built into the process are reinforcement mechanisms that promote the continuation of proper behaviors that support rapid, reliable project completion. The mechanisms are a clear measurement system and regular team huddles. The measurements are geared around process behavior so the project team is able to tell exactly what behaviors need to be emphasized to get the system on track to good results. The huddles are designed to create action and reinforce the habit of getting tasks completed. The measures are available for all managers, allowing all stakeholders in the process to reinforce the behaviors, even if they are not in the same building. The meetings allow for personal accountability among the project team for execution. The combination of these two metrics create a clear sense of what is happening in the system, what needs to be done, and who is going to get it accomplished. This clarity is what holds the process together. Learn this and more as we demonstrate a much more effective way to improve your project performance.

**PDM on Tuesday, March 12, 2013**  
WATC, 2nd Floor, Room E216, 4501 E. 47th St South, Wichita, Ks.

Arrive 5:15 PM  
Buffet 5:45 PM  
Business Mtg 6:15 PM  
PDM 6:30 PM  
Cost **\$15: Meal & PDM**  
**No Charge: PDM Only**

Parking Parking Lot on East side of building. *East side door will be locked after 6:30. You may enter through the North door after 6:30.*

RSVP Required no later than noon on Monday, Mar. 11. Use the QR code below to RSVP at [apics-wichita.com](http://apics-wichita.com), send us an [email](mailto:rsvp@apics-wichita.com) at [rsvp@apics-wichita.com](mailto:rsvp@apics-wichita.com) or call (316) 636-8224 and leave message. When making your reservation please provide name(s), contact phone, member/guest or current APICS student.



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## President's Message

At the risk of repeating myself, I am excited about the Yellow Belt in One Day Seminar at the Airport Double Tree, April 4<sup>th</sup>. This has been so successful at other chapters and I see no reason why it won't be in Wichita also. We have reserved a room for 100 and very well could fill it up. This is a great way for you and/or members of your company to get introduced to Six Sigma and get your Yellow Belt in the process.

On a sad note- Amazon turned down our request for a plant tour. Apparently they are just doing them for students now.

Don't forget the APICS International Conference in Orlando this year. It will be from Sept. 29<sup>th</sup>-Oct. 1<sup>st</sup>.

We are winding up the accelerated Saturday CPIM certification classes and will be starting CSCP shortly. If you are interested pop me an email.

Warm regards,

Brian Ferris CPIM, CSCP, C.P.M.  
President APICS Wichita, #71



Rather than do things better, we do them differently. The difference is found in our overall approach – our focus. Since 1999, we have been developing and honing a unique approach to improving performance – we have, what we believe to be, a superior diagnostic, design, and change process that results in

faster and more substantial results for our customers.

## A Superior Approach to Problem Solving

**Like a good surgeon, we recognize that symptoms are not the actual problem but they point to it. Our strength is identifying and solving the core problem that creates the symptoms so the entire problem is eliminated. This leads to high impact, sustainable solutions.**

We understand that each of our clients have unique challenges and varying complexity. At Pinnacle Strategies, we first gain a deep understanding of your organizational processes, constraints, and culture. Then develop a tailored solution using proven principles of systems behavior, based on research, fact, and efficacy. Finally driving towards a smooth implementation to produce superior results in your organization.

## Membership Information

Per the APICS Website, we have a total of 121 members and 12 Student Associates of Chapter 71 and 1 new member in the last 30 days. Our new member is listed below.

Welcome!

<u>Member Name</u>	<u>Company Name</u>
Fernando Valenzuela	Wichita State

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**APICS** The Association for  
Operations Management  
Advancing Productivity, Innovation, and Competitive Success  
Wichita Chapter of APICS #71

# One day Lean Seminar April 4

*Learn about these  
important Six Sigma  
Tools*

**Course Name:** ISCEA Certified Six Sigma Yellow Belt

**Certification Sponsor:** ISCEA (International Supply Chain Education Alliance)

**Guest Speaker:** Dr. Erick C. Jones, Associate Professor, University of Texas at Arlington

**Schedule:** 8 AM to 12 pm: Instruction on Yellow Belt Tools and Material

1 PM to 2 PM: Certification Examination

**Cost:** \$199 APICS members, 249 non-members

- DMAIC (Define, Measure, Analyze, Improve and Control)
- SIPOC (Suppliers, inputs, process, outputs, customers)
- Organizational Deployment Strategy

This program provides an overall insight to the techniques of Six Sigma, its metrics, and basic improvement methodologies. As a certified Yellow Belt you will be capable of participating as a core team member or subject matter expert on a project within your company. In addition, Yellow Belts are often responsible for running smaller process improvement projects using their Six Sigma tools and methodology. The ISCEA CSSYB program will help employees to foster buy-in to the Six Sigma tools, enhance day-to-day workplace activities seeking reduction in cycle-times, improved quality, and less waste. Six Sigma Yellow Belt training provides an introduction to process management and the basic tools of Six Sigma, giving employees a stronger understanding of processes, enabling each individual to provide meaningful assistance in achieving the organization's overall objectives. Yellow Belt certification provides the stepping stones for further Green Belt and Black Belt Certification.

### Erick C. Jones, Ph.D., PE, CSSBB



Dr. Erick Jones is a renowned Six Sigma expert and a Certified Six Sigma Black Belt. He is the current Director of the ISCEA Technical Committee and the former Director of the Nebraska Six Sigma Certification program.

In his 14 years of industrial experience, Dr. Jones has consulted and trained employees in manufacturing, aviation, healthcare and IT industries. He was the former site Director of the NSF Industry & University Cooperative Research Consortium for the Center for Excellence in Logistics and Distribution (CELDi). He has authored two college textbooks on RFID and edited two industry texts on the subject, and is currently finishing (2013) a textbook on Quality and Six Sigma.

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# How To Make a Great First Impression In a Job Interview

The first few minutes of a job interview are critically important for creating a good first impression. In fact, the first 30 seconds can make you or break you. Interviewers gather clues about you based on the way you look, how you shake hands, the eye contact you make and the first words that come out of your mouth. It pays to have a strategy for creating a great first impression every time you interview. Here are three tips for starting your interview off on the right foot.

### **1. Dress for the White House.**

If you were invited to interview with the President of the United States in the Oval Office, there would be no question in your mind as to the level of professionalism you'd want to portray. Your grooming would be impeccable, your clothes spotless and lint free, your shoes in perfect condition. Yet job seekers often make the mistake of dressing too casual for job interviews. Never dress business casual for a job interview. Your suit should be classic in style, and conservative in color. Women, don't wear low necklines or short skirts. Men, make sure your shirt is pressed to perfection and your tie isn't too loud. Likewise, avoid all perfumes, scented deodorants and aftershave lotions. By the way you dress you announce to the interviewer how important you see him and his company.

### **2. Your handshake tells all.**

Remember when deals were made on a handshake? That should give you an idea of how important society views the handshake. Your interviewer will read your character in your handshake. He'll decide how honest you are by the way you shake his hand. A limp handshake reveals lack of interest. An aggressive handshake gives the impression of an overly eager or desperate candidate. A tip-of-the-fingers shake says lack of sincerity. Sweaty palms shows fear.

If handshaking isn't part of your daily routine, chances are your handshake is less than what it ought to be. The best way to practice is to go to some kind of social event where you'll have the opportunity to meet many new persons. Make it a game to shake as many hands as you can. See what you can read in others by the way they shake hands. Use the time to perfect your handshake so that your next interview you'll stick out your hand with confidence.

### **3. Mirror your interviewer.**

The quickest way to connect with your interviewer is to mirror their speaking style. If he speaks fast, you speak fast. If he has a slow manner of speaking, so do you. More importantly, you must match the level of detail that your interviewer speaks with. There are some people that communicate very directly. When asked a question, they answer in the shortest manner possible. Others are story tellers who embellish their language with plenty of details. You must listen very carefully to your interviewer to discover their level of detail in communicating. If you provide too much detail to one who is direct, you will overload them with what they see as extraneous information. They will quickly lose interest in you. On the other hand, if you are too direct in your answers to one who enjoys details they will suspect that you are trying to hide facts.

It's true that you only have one opportunity to make a first impression. If you blow the first few minutes of your interview you may have lost your chance at a great job. Remember, you'll most likely interview several people for each job opportunity. You'll have to make a great first impression with each interviewer. Don't get lax in your first-impression strategy. Use these tips for each and every person you interview with and you'll be on your way to your next best career opportunity.

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Deborah Walker, Certified Career Management Coach

Read more career tips and see sample resumes at:

[www.AlphaAdvantage.com](http://www.AlphaAdvantage.com) email: [Deb@Alphaadvantage.com](mailto:Deb@Alphaadvantage.com) Phone: 360-260-4965

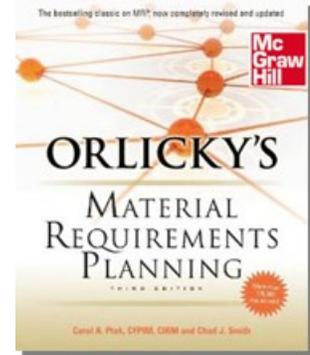
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**CDDP Program May 15-17, 2013**

Please join us for a 2 and a half day session to learn more about DDMRP and earn your CDDP. The Certified Demand Driven Planner (CDDP) Program was created by a global partnership between the International Supply Chain Education Alliance (ISCEA) and the Demand Driven Institute (DDI). Internationally accredited by the IISB, the purpose of the CDDP Program is to educate operations and supply chain personnel on the methods and applications of Demand Driven Material Requirements Planning (DDMRP).



DDMRP is a formal planning and execution method designed to correct the inadequacies and inappropriate rules of conventional Material Requirements Planning (MRP) given today's more volatile, complex and service oriented supply and manufacturing scenarios. The method was first fully articulated in the latest edition of [Orlicky's Material Requirements Planning \(McGraw-Hill, 2011\)](#) co-authored by Carol Ptak and Chad Smith. Chad Smith serves as the ISCEA - CDDP Program Director.



Carol Ptak



Chad Smith

**Register at <http://cddp.eventbrite.com/> and APICS members can use promo code **APICS316** to receive a \$100 discount!**

**Programs Calendar 2013**

| Date                    | Topic                     | Speaker                      | Company             |
|-------------------------|---------------------------|------------------------------|---------------------|
| Tuesday, March 12, 2013 | Visual Project Management | Duke Porritt or Mark Woeppel | Pinnacle Strategies |
| Thursday, April 4, 2013 | Yellow Belt               | Dr. Erick C. Jones           | UT-Arlington        |
| Tuesday, April 9, 2013  | Lean Project Management   | Tim Oltman                   | Boeing              |
| Tuesday, May 14, 2013   | Phillips Lighting Tour    |                              |                     |
| May 15-17, 2013         | CDDP Program              | Carol Ptak                   | DDI                 |

424 N Lakeside Drive  
McPherson KS 67460

PRSR  
etc

Name  
Company  
Zip



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