

**APICS Wichita Chapter 71  
September 2011 Newsletter**



**Please join us for the Professional Development Meeting  
Tuesday, September 13th, 2011 as Clayton Helms wows us on  
the topic “Vendor Owned Inventory.”**

**PDM Topic: “Vendor Owned Inventory (VOI)”  
by Clayton E Helms**

**PDM on Tuesday, September 13, 2011**  
WATC, 2nd Floor, Room E216, 4501 E.  
47th St South, Wichita, Ks. Attendees  
should enter on East Side of Building.

***Vendor owned inventory is a powerful strategy  
to improve inventory turnover and enhance the  
cash flow of a business. Invoking this strategy is  
not without risks and challenges. Understanding  
these risks and challenges enables a business  
and vendor address them when developing an  
appropriate strategic partnership***

Arrive 5:15 PM  
Buffet 5:45 PM  
Business Mtg 6:15 PM  
Speaker 6:30 PM  
Cost **\$15:** Meal & Speaker  
Presentation:  
**No Charge:** Speaker  
Presentation Only

Clayton Helms has a professional history that includes over 25 years of business operations leadership and project management. He has worked in various industries including retail, wholesale and manufacturing. He is currently a Project Manager of Strategic Initiatives at Spirit Aerosystems, Inc. Additionally, Clayton has taught at five colleges including two universities. Clayton has a Master’s Degree in Management Information Systems from Friends University and a Bachelor’s Degree in Business Management from Newman University. He is currently a Doctoral student pursuing a Doctor’s in Business Administration at Walden University. He has also completed academic and professional studies at Harvard University, MIT, Villanova University, The University of San Francisco, The University of Notre Dame and Stanford University. Clayton has a Six Sigma Black belt from Bombardier Aerospace and a Master Lean Coach certification from Spirit Aerosystems Inc. He has a professional certification in Project Management from the Project Management Institute and a CPIM from APICS..



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Parking Parking Lot on East side of building  
RSVP Required no later than noon on Monday, Sep. 12. RSVP online at [apics-wichita.com](http://apics-wichita.com), email [rsvp@apics-wichita.com](mailto:rsvp@apics-wichita.com) or call (316) 636-8224 and leave message. When making your reservation please provide name(s), contact phone, member/guest or current APICS student.

## APICS Wichita Chapter 71 September 2011 Newsletter



### President's Message

Welcome everyone to another year for your local APICS chapter. We have a lot of great speakers and plant tours lined up for you this year. We have increased the plant tours to three for this year as they are so popular.

I also want to remind you that it is not too late to sign up for the APICS International Conference which is October 23-25<sup>th</sup> in Pittsburgh, PA. This is an opportunity to hear world-class speakers on very germane topics. I am told that we are running ahead of last year for registrations which is very interesting since last year was in Vegas.

We also are going to be offering Saturday, accelerated classes for both CSCP and CPIM classes through the chapter. This has been the model for the Denver chapter which is arguably the most successful chapter in the US for teaching certification classes. More information can be found on our website. If you prefer more traditional classes and could use the college credit you can check out Wichita Area Technical College at [www.watc.edu](http://www.watc.edu).

My goal is to be the best President I can. If you have any questions, comments, criticisms, please feel free to email me at [bferris@cox.net](mailto:bferris@cox.net). If you would like to serve on the board please let me know. I just ask that you put APICS in the subject line so that I know you are not spam. Looking forward to a great year!

Brian Ferris, CFPIM, CSCP, C.P.M.

President, 2011-2012

Wichita Chapter of APICS

[president@apics-wichita.com](mailto:president@apics-wichita.com)

## Education Schedule 2011-2012

The following workshops/classes are offered during 2011-2012 at Wichita Area Technical College (**WATC**), probably at 4501 East 47 Street South, Wichita. WATC offers 2 hrs college credits per class.

\* Dates shown for 2012 are tentative and have not been established by WATC.

Please register with WATC at: [https://secure.watc.edu/APICS\\_registration.asp](https://secure.watc.edu/APICS_registration.asp)

### Certified Production & Inventory Management (CPIM):

Third CPIM flight at WATC is in progress and scheduled to finish Dec 15, 2011.

PIM 120 Execution & Control of Operations	Thursday	8/18 – 10/6
PIM 125 Strategic Mgmt of Resources	Thursday	10/20 – 12/15

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### Education Schedule 2011-2012 (Continued from Page 2)

Fourth CPIM flight scheduled to start Aug 16; classes may be rescheduled in case of low enrollment.

PIM 100	Introduction to Material Mgmt	Tuesday	Aug 16 – Oct 4
PIM 105	Basics of Supply Chain Management	Tuesday	Oct 18 – Dec 13
PIM 110	Master Planning of Resources	Tuesday	Jan 10, 2012 – Feb 14 *
PIM 115	Detailed Scheduling & Planning	Tuesday	Mar 6 – Apr 10 *
PIM 120	Execution & Control of Operations	Tuesday	May 1 – Jun 5 *
PIM 125	Strategic Mgmt of Resources	Tuesday	TBD

Fifth CPIM flight is tentatively scheduled on Thursdays 6 to 9PM from early Jan to late Sep, 2012.

### Certified Supply Chain Professional (CSCP):

8-week workshops (total 24 hours) will be offered based upon APICS/Pearson Vue CBT windows: 12/3/2011 – Jan 14, 2012 (#1); Apr 7 – May 19 (#2); Jun 30 – Aug 11 (#3); and Dec 1 – Jan 12, 2013.

PIM 130	Certified Supply Chain Professional	Wed.	Sep 28 – Nov 30, 2011	#1
PIM 130	Certified Supply Chain Professional	Wed.	Feb 1 – Mar 28 *	#2
PIM 130	Certified Supply Chain Professional	Wed.	May 2 – Jun 20 *	#3

### Wichita Chapter offers accelerated certification prep classes:

**CPIM in 15 weeks:** Sep 10 to Dec 17; attend 2 Saturdays 8:00 AM to 4:30 PM then a week break between modules to prepare/take the exam for that module. {IMM is not offered}. Cost including participant guide and test voucher is \$525 member rate; \$655 non-member per module.

**CSCP:** 4 weeks from Nov 5 to Dec 3; a Saturday 8:00 AM to 4:30 PM for each CSCP module with break over Thanksgiving. Workshop & CSCP Learning System total \$1499 member rate; \$1900 including test voucher at member rate, \$2310 non-member.

If interested in either of these, please contact chapter VP Education Farnaz Ghazi, VP Marketing Ron Lunsford, or President Brian Ferris, CFPIM, CSCP, C.P.M.

If the above does not fit your personal/company schedule or you are interested in other APICS classes, please contact VP Marketing Ron Lunsford at 316-944-0490 or e-mail: [vp-marketing@apics-wichita.com](mailto:vp-marketing@apics-wichita.com)

## **APICS Wichita Chapter 71 September 2011 Newsletter**



*Wichita Chapter of APICS #71*

### **Membership Information**

Per the APICS Website, we have a total of 126 members of Chapter 71 and 2 new members in the last 60 days. These new members are listed below. Welcome!

**Member Name**

**Company Name**

Linda Jackson

Spirit AeroSystems

Kumar Nilesh

NetApp

### **Programs Calendar Fall 2011**

Date	Topic	Speaker	Company
Tuesday, September 13, 2011	Vendor Owned Inventory	Clayton Helms	Spirit Aerosystems
Tuesday, October 11, 2011	Throughput Accounting	John Danley	Pinnacle Strategies
Tuesday, November 8, 2011 (Top Management Night and Awards Presentations)	Supply Chain Metrics and Organizational Performance	Mark Chockalingam	Demand Planning
Tuesday, December 13, 2011	Plant Tour		Coleman

## APICS Wichita Chapter 71 September 2011 Newsletter



### APICS Wichita —Chapter 71 Board of Directors 2011-2012

Position	Name
President	Brian Ferris, CFPIM, CSCP, C.P.M.
President-Elect	Bill Carroll, CPIM, CIRM
1 <sup>st</sup> V.P. – Programs	Ron Hole, CPIM, CIRM
2 <sup>nd</sup> V.P. – Membership	Shokoufeh Mirzaei
3 <sup>rd</sup> V.P. – Marketing	Ron Lunsford, CPIM, CSCP
4 <sup>th</sup> V.P. – Education	Farnaz Ghazi Nezami
5 <sup>th</sup> V.P. – Public Relations	John Danley, CSCP
Secretary	Melody Lee, CPIM, CSCP
Treasurer	Crystal Morgan, CPIM
Hospitality Chair	Kevin Parker, CPIM, CSCP
Student Program Coordinator	Kumar Nilesh
Student Chapter Advisor	Dr. Lawrence Whitman
Past President and Awards Chairman	Brian Hickman, CPIM, PMP



## Getting to know the V. P. Marketing

Ronald (Ron) Lunsford, CPIM, CSCP has been V.P. Marketing for Wichita APICS since July 1, 2010. This position is fairly new and has been challenging due to recent market dynamics. Chapter by-laws, <http://www.wichita-apics.com/policy/BYLAWSWICHITACHAPTER08.pdf>, specify:

“The Third Vice President - Marketing shall determine the marketing needs and interests of the chapter members; provide direction to the chapter marketing program based on those needs and interests; institute and manage the chapter marketing program by coordinating the marketing efforts with membership, public relations and education.”

His goal this year is to complete an APICS market “needs assessment” for the greater Wichita area. Anyone interested in helping should contact Ron or President Brian Ferris.

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### Getting to know the V.P. Marketing (continued from Page 5)

Ron joined APICS in 1980, earned his CPIM certification in 1981 and his CSCP on APICS first testing cycle in 2006 – both are lifetime maintained. His employer in the early 1980s, a small food equipment manufacturer, actively encouraged APICS membership and certification. Ron agrees it has been beneficial in his varied positions. He has 35+ years of resource management experience with small and large manufacturers in positions from Production Foreman to General Mgr. He served on several MRP/ERP implementation teams, including the SAP team at Spirit AeroSystems Inc. He has been a Supply Chain Mgmt Analyst there for 5 years. Prior to joining Spirit, he was an internal Material Planner/Supply Chain Mgmt Analyst with The Boeing Company for 8.5 years and co-taught Material Requirements Planning to Boeing employees on the Boeing's "CPIMs in Action" team. Ron is a Past President of Wichita Chapter of APICS and also served on the chapter board in VP positions of Membership, Education, and interim Public Relations. He is participating in the APICS Instructor Development Program, is an adjunct professor at Wichita Area Technical College for CPIM/CSCP prep classes, and enjoys teaching. Ron strongly encourages others to follow APICS's "**Lifelong Learning for Lifetime Success**".

Ron grew up in southwestern Kansas on dry land wheat and beef farm; graduated from Kansas State in Grain Science operations, served as an USAF Aircraft Maintenance Officer and earned his M.B.A. from Seattle University in Operations & Systems in 1979. His three sons and their families live in the Seattle metro area. Lynn, his bride of 10 years, has two daughters with families in Wichita and enjoys quilting. They enjoy spending time with their 8 grandchildren. Both are active in their church.

Ron says one of his most memorable quotes came from the CPIM electronic list service {a free service available at the APICS website: [www.apics.org](http://www.apics.org) }. After many e-mails discussed the accounting terms, FIFO and LIFO, one contributor finally wrote in saying: "**FIFO** = First In First Out; **LIFO** = Last In First Out; but **most important is FISH First In and Still Here!**". Move that inventory! Ron invites all to get involved with chapter activities and attend the Professional Development Meetings, as well as any of the board meetings – board meetings are open to all chapter members. "Hope to see you there."

## **APICS Wichita Chapter 71 September 2011 Newsletter**



### **APICS The Association for Operations Management**

Since 1957, individuals and companies have relied on APICS for its superior training, internationally recognized certifications, comprehensive resources, and worldwide network of accomplished industry experts to increase bottom-line efficiency and effectiveness.

#### **Creating a Highly Qualified, Competitive Global Workforce**

APICS members have exclusive access to publications, tools, and valuable resources that can enhance their knowledge and help them grow professionally. APICS membership connects individuals to a global network of experts who experience similar challenges, share solutions, and provide ongoing career support.

APICS equips nearly 33,000 members in more than 15,000 organizations – including 93 of the Fortune 100 – with the most up-to-date education, training, and resources in operations management to contribute to their organization's success.

#### **Improving the Bottom-Line through World-Renowned Certifications**

Respected worldwide as the standards of professional excellence and quality within the manufacturing and service industries, APICS offers two certification programs, Certified in Production and Inventory Management (CPIM), and Certified Supply Chain Professional (CSCP). To date, nearly 90,000 professionals worldwide have earned their APICS CPIM designation, with nearly 7,500 operations and supply chain professionals having earned the APICS CSCP designation.

#### **Gaining Corporate Recognition through APICS Participation**

With more than 240 North American chapters and over 50 international associates, APICS offers qualified industry professional the opportunity to participate on APICS boards and committees in the areas of education, certification, and professional development, offering significant opportunities to guide the growth of the profession and give back to the operations management community.

The annual APICS International Conference & Expo – the premier conference for operations and supply chain management professionals – provides an interactive learning environment to contribute ideas and learn from peers, and to follow learning paths offering exposure to both the big picture and deeper intricacies of topics. As well, attendees meet new business contacts and are exposed to an array of exhibitors offering products and solutions to meet key business challenges in today's changing and interconnected marketplace.

**To learn more visit [apics.org](http://apics.org) or contact APICS Customer Support at (773) 867-1777 or (800) 444-2742, or by e-mail at [service@apics.org](mailto:service@apics.org).**

**For more information on the local APICS Wichita chapter, visit <http://www.apics-wichita.com> or join us on Linked In at <http://www.linkedin.com/groups?about=&gid=3603057>.**

424 N Lakeside Drive  
McPherson KS 67460

PRSR  
etc

Name

Company

Zip



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