

## APICS Wichita Chapter 71 October 2009 Newsletter

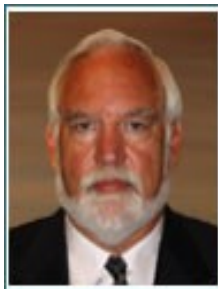


Please make plans on Tuesday, October 13, 2009 to attend the Professional Development Meeting with Roger Brooks on the topic “Cascade Education: A Critical Element of the Change Management Process”. In addition, this will be “Top Management night”, so bring your boss(es)!. See “President’s Corner” for more details.

**PDM speaker Roger Brooks, Principal, Oliver Wight Americas, Inc.**

Roger B. Brooks, principal, joined Oliver Wight in 1979 and has held multiple key positions within the company including executive vice-president of Oliver Wight International and president of Oliver Wight North America. He has also played an important role in the international expansion of the company. As a consultant, he has assisted many companies in improving their operations through strategic planning, planning and control, and continuous improvement. Formerly with Hyster Company in Portland, Oregon, Roger was responsible for leading the successful implementation and operation of Hyster’s Class A MRP system.

As an APICS certified Fellow, Roger has spoken at chapter meetings worldwide as well as on college campuses. He contributed to the “Strategic Production Planning” chapter of the Production and Inventory Control Handbook and co-authored the book, Inventory Record Accuracy: Unleashing the Power of Cycle Counting. He holds a BA in physics from Willamette University and an MS in Industrial and Management Engineering from Columbia University.



**Roger Brooks**

### PDM on Tuesday, Oct. 13 2009

In addition to our great speaker and this being “Top Management” night, this PDM is “**Past Presidents**” night where we will be honoring our past presidents as well as distinguished members!

Southside Education Center, 2nd Floor  
4501 E. 47th St South, Wichita, Ks.

Attendees should enter on East Side of Building. Room F201

Arrive 5:30PM

Buffet 5:45PM

Speaker 6:15PM

Cost **\$15:** Meal & Speaker

Presentation:

**No Charge:** Speaker

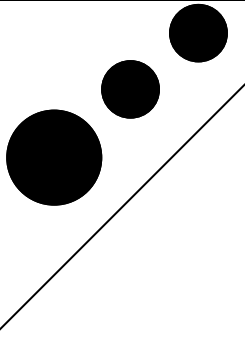
Presentation Only

Parking Parking Lot on East side of building

RSVP Required no later than noon on Friday, Oct 9th, 2009.

Preferred RSVP method email [rsvp@apics-wichita.com](mailto:rsvp@apics-wichita.com) or call (316) 636-8224 and leave message. When making your reservation please provide names, contact phone, member/guest or current APICS student.

Note: See upcoming Fall and Spring PDM Schedule on page 5.



**Roger Brooks**

**Topic: Cascade Education: A Critical Element of the Change Management Process**

Today many companies claim to be “learning organizations.” But are they in reality? In Roger’s experience, companies that are truly learning organizations have successfully modified their organizational behaviors repeatedly in response to changing marketplace conditions. It has been said that in today’s world, the only sustainable competitive advantage any company has lies in the ability of its people to learn and adapt in the face of a continuously changing environment and continuously changing customer expectations. Behavior change is the critical element of that success, and continuous learning and application of that learning is the foundation of effective behavior change. Without continuous learning, any improvement and resulting competitive advantage is momentary, at best. With it, people create a legacy of sustained change and improvement that make their companies consistent, top performers for shareholders and employees alike.

Roger has found that most companies have some highly-educated and well-trained people. However these people learned their skills independently; there are no structured, formal ways to share skills and experience with their colleagues and direct reports.

The true need is to integrate external and internal education in a way that creates a continuous learning culture servicing all levels of the organization rather than creating a few experts who horde their knowledge (either knowingly or unknowingly) to the detriment of a company’s other employees and the company itself.

Please join us to learn from Roger his methodology of executing effective and sustainable change in YOUR organization. Properly designed and executed, Cascading Education will provide your company with an avalanche of new learning, and enthusiasm, and will bring about the desired and sustainable change. It is the difference between success and failure in achieving the desired results from the investment in time and money in making the change—and in delivering the improvements in the company’s financial and operational performance to the bottom line of the company.

**Presidents Corner by Brian Hickman, Wichita Chapter of APICS**

There is still time this fall for each of you to improve your knowledge by learning something new before the end of 2009. We have several upcoming classes, workshops and professional development meetings planned. Check our website ([www.apics-wichita.com](http://www.apics-wichita.com)) or watch our newsletter each month as they are announced.

We had a fantastic PDM in September. Our nationally recognized speaker, Robert Fox, co-founder of the Goldratt Institute, put on an outstanding program about Throughput Operating Strategy that left many of our attendees asking for more. The Wichita Chapter plans to try and bring him back at a future date.

**Continued on Page 3**

**Presidents Corner—Continued from Page 2**

Come join us on October 13<sup>th</sup> for our next PDM. Our speaker will be Roger Brooks who will be discussing “Cascade Education - A Critical Element of the Change Management Process.” This should be a great topic, and we encourage everyone to bring their boss. In fact, if you bring your boss, they get to attend for free! Hard to beat that kind of deal in today’s economy. We will be recognizing a number of award winners (Company of the Year, Member of the Year and several others) at this event. We will again be meeting at the Southside Education Center (4501 E 47th St South). Enter on the east side of the building and follow the signs to our room.

I would also like to point out that we have some exciting upcoming PDMs as you can see by looking at the listing below

If I can be of assistance to you or your company, please let me know.

Brian Hickman, CPIM, PMP  
President, 2009-2010  
Wichita Chapter of APICS  
president@apics-wichita.com

## Wichita APICS Education – October’09

### CONGRATULATIONS to new CPIMs and CSCPs!

Wichita Chapter congratulates the following members who earned their certifications recently. Each will receive an APICS lapel pin, complimentary dinner and a nice certificate holder at their next PDM.

<b>Brian A. Adams, CPIM</b>	Perfekta, Inc.
<b>Bryan A. Trigalet, CPIM</b>	Smith Technologies
<b>John R. Danley, Jr, CSCP</b>	Viega, Inc.
<b>Melody A. Lee, CPIM, CSCP</b>	Great Plains Industries, Inc.
<b>Jon J. Mosher, CSCP</b>	Cargill
<b>Paul L. Williams, CSCP</b>	D&O Engineering

My apologies if your name should have been on this list, please let me know so this can be corrected.

Melody provided the following when asked how she earned her new CSCP.

#### **Dedication, Motivation, Patience and Perseverance:**

I started my trek to earn my CSCP in September 2008. I attended APICS classes taught by Jeff Westeman, CSCP. We had class once a week for 8 weeks. During which I studied, used the on-line Learn CSCP course, and had class discussions. This was all in preparation for the Dec 08 CSCP Test. It was taken then the wait of 6 weeks *{for pencil & paper test grade}* with an extra in there due to Holidays, to receive test scores. I got the envelope and there it was: Sorry, you’ve failed with a score of 295.

Unhappy yet determined to whip it, I went back and started hitting the books. Next test date was for March, 2009 and I was going to do this. March came and the test was taken; now just sit and wait for results. Results came and once again: Sorry, you’ve failed with a score of 293. Still not what I wanted so I was even more determined as I had been down this road with one of my CPIM tests before.

# APICS Wichita Chapter 71 October 2009 Newsletter



APICS Education — Dedication, Motivation, Patience and Perseverance—Continued from Page 3

Patience and perseverance won this one as I took to the books once again to ready myself for the June 2009 test. I took vacation the week before the test so I could refresh myself and just relax. As I waited for the results I was nervous. The envelope arrived one day while I was on vacation and was a bit overwhelmed when I got in the office. Not wanting to open it, I let it sit in my “In” basket for a couple of hours. Then I opened it with both eyes closed:

**Congratulations, you’ve passed with a score of 305.** This how I earned my CSCP. **Melody A. Lee, CPIM, CSCP**

**Certified Supply Chain Professional:** Wichita APICS delivers **CSCP Learning System** comprehensive professional development and exam preparation program, in an instructor-led interactive workshop to prepare for this **one 4-hr exam**. APICS Master Instructor Brian Ferris, CFPIM, CSCP, C.P.M. will teach.

<u>Workshop</u>	<u>Eligibility Application Deadline</u>	<u>Test Registration Deadline</u>	<u>Exam Date</u>
Oct 10 – Dec 5	Oct 16	Oct 30	Dec 12
Feb 18 – Mar 6 {scheduled in McPherson}	Jan 15	Jan 29	Mar 13
<b>NEW Computer Based Test PILOT:</b> <i>2 wks before registration</i>	<i>opens Oct 14</i>	<i>Dec 12 – Jan 16</i>	

Computer based tests, like those for CPIM, are now given in Wichita & other sites so results are available a few minutes after you complete the test. Those interested in a different day or other/future classes, as well as self-directed candidates should contact me. More: <http://www.apics.org/Certification/CSCP/default.htm>

**CPIM certification prep classes:** As many of you already know our partner, Wichita Area Technical College {WATC} is offering CPIM certification classes at WATC for college credit. If you and/or a friend are interested, but missed the Sept 1 WATC class start, please contact me.

Wichita Chapter of APICS is offering CPIM certification classes starting with Introduction to Materials Management on Thursday, Nov. 5 and the first module, Basics of Supply Chain Mgmt on Jan. 7, 2010. Barney Kassman, CPIM, will instruct.

### **Global Sourcing Workshop series NEW:**

A comprehensive study of the critical tasks and challenges associated with sourcing and procurement internationally, **Global Sourcing** series will be presented on Nov 6-7 {16 hours} to keep your business favorably positioned in today’s competitive global marketplace. Successful completion results in an APICS **certificate**. Brian Ferris, CFPIM, CSCP, C.P.M., will teach.

### **Lean Enterprise Workshop series NEW:**

APICS provides a **certificate** for those completing the [Lean Enterprise Workshop Series](#). Workshops are offered in Winfield on Mondays from Sept 28 to Nov 10 and in Wichita on Saturdays from Oct 3 to Nov 14. Elly Love, CPIM, CSCP, SSBB, & APICS trained LEAN Enterprise instructor will lead both.

If interested in any of the above, please e-mail [vp-education@apics-wichita.com](mailto:vp-education@apics-wichita.com) or call me at 316-641-6291.

### **Train the Trainer Workshop**

Train the Trainer is being offered in Kansas City on November 13th and 14th. This is a requirement for those of you who would like to become Master Instructors. The cost is \$250 for members and \$350 for non-members. If you need additional information, please call Brian Ferris at 316-644-2963

**THANK YOU all,** Ron Lunsford, CPIM, CSCP, VP Education 2008-2010

**Programs Calendar Fall 2009 & Spring 2010**

13-Oct	Top Mgmt Night & Awards Night	"Cascade Education - A Critical Element of the Change Management Process"	Speaker: Roger Brooks Principal Ollie Wight Group  Awards: Instructor(s) of the Year Company of the Year  Volunteer of the Year Member of the Year Honor Past Presidents
10-Nov	Joint w ASQ	"Gain Future Leverage by Managing Improvements During Economic Downturn"	Speaker: Rick Burris Principal Ollie Wight Group
8-Dec	Joint w PMI and IMA	Tour New Downtown Arena	Organizer: Ron Holt, Sedgwick County
12-Jan	Spouses' Night	"Get Comfortable Speaking in Public & How To think On Your Feet"	Speaker(s): SemiPro Toastmasters of Wichita
9-Feb	Joint w NAPM and IMA	"Lean & ERP - A Marriage Made in Heaven"	Speaker: Jim Correll Principal Ollie Wight Group
9-Mar		"Managing the Extended Supply Chain"	Speaker: Ronald Ireland Principal Ollie Wight Group
13-Apr		PDM & Seminar Speaker To Be Determined	Organizer: Brian Ferris
11-May		Spring Social & Tour KC135 McConnell AFB	Organizer: Peter Larrabee, Capt USAF AMC 344 ARS/DOV

Name  
Company  
Zip

### Membership Information

Per the APICS Website, we have a total of 170 members of Chapter 71 and a total of 23 New Members Since the beginning of 2009. These new members are listed below. Welcome New Members!

Carisa	L	Baldwin	CertainTeed
Thurman	L	Brittingham	LSI
Elizabeth	C	Burch	Armour Swift-Eckrich
Muci	Jose	Chali Zarzar	Wichita State University
Teri	L	Fernandez	LSI Logic
Maria		Garcia	LSI
Tami		Gaston	
Giovanni	G	Gomez	LSI
Dwarakanath		Jagannath	Wichita State University
Jonathan	P	Kirby	Wichita State University
Monica		Lizarraga	LSI
Jill		Miller	
Brian	K	Oney	Colorado State University
Marshall	Wayne	Parker	LSI Corporation
Liliana	Marlne	Santillanes	LSI
Llomas	Castro	Sergio Daniels	LSI
Michael		Sherbert	Landpride Division
Gabriel		Stults	
Sreedhar		Vasomsetti	Wichita State University
Placido		Vega	LSI
Shankar	R	Vidiyala	Wichita State University
Paul	L	Williams	CSCP